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The Insider Newsletter

Elliott EQUIPMENT CO.

Municipal Equipment Specialists Since 1970

800.786.4841

Winter/Spring 2019

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Customer Spotlight

In this edition of the **Customer Spotlight** we are recognizing the City of O'Fallon, Missouri and Best Cleaner Disposal in Denver, Colorado!

New Way Sidewinders Soon Added to Fleet

The City of O'Fallon, Missouri visited the New Way factory to inspect three recently purchased New Way Sidewinder Automated Trucks. The City has a total of 15 Sidewinders on Peterbilt 520 chassis. O'Fallon's Environmental Services Department handles the pick-up of trash, recyclables and yard waste for residents. Next time you are in the area, look for Roscoe the Raccoon!

New Way Mammoth On the Move!

Best Cleaner Disposal, the largest family owned hauler in the Denver area, recently made the move over to front load collection with a new 2019 Peterbilt 520 with a New Way Mammoth FEL. They look forward to the operational efficiency and ability to put out larger 6 & 8 yard dumpsters, which increases their service offerings to the Denver market.

We would like to thank each of our customers in this month's Spotlight for your business!

Manufacturer Spotlight

USB-USA

Generations of Craftsmanship

USB-USA, LLC. specializes in sewer cleaning nozzles, turbo chain cutters, large pipe cleaners and accessories for municipal and industrial markets.

USB-USA products are German engineered and manufactured by USBDÜSEN at their state-of-the-art factory with their patented 3D Fluid Mechanics. This technology ensures precise and controlled high-pressure cleaning out of each nozzle, minimize atomization and maximize washing power at greater distances - with both clean and recycled water. Engineered from the highest quality corrosive resistant metals such as stainless-steel, hardened aluminum, and pure bronze, USB is dedicated to building the toughest and longest lasting sewer equipment available.

Call today for more information!

Generations of Craftsmanship

USB-USA

Cycle Nozzle

Storm Surge

Turbo S600 Root Cutter

Primus III

The People You Know. The Products You Trust.

With more parking lot and street sweeper models to choose from than any other manufacturer, Schwarze Industries is dedicated to using a Total Performance Teamwork concept to produce, maintain and market the finest, most durable, quality power sweeping equipment in the world. You will also see this high quality and durability continue in our safe, cost effective road patching and asphalt repair units, we proudly call the RoadPatcher line.

Whether you are investigating sweeping as a business opportunity for the first time, looking for a quality used street sweeper for sale or would like a bid on replacing your entire sweeper fleet, you can count on the Schwarze Industries team to meet your needs.

Call today for more information or visit our website for current sweeper inventory!

Employee Spotlight

Congratulations to the 2018 Service Award Recipients!

Mike Talk, Dinh Le and Brad Luethke

Mike Talk is a mechanic and service professional at our Davenport, Iowa location. Mike has been with Elliott Equipment Company for almost 33 years and has established a great reputation in the area for his strong work ethic.

“I’ve enjoyed coming to work and working with my fellow employees. I’m looking forward to working with our valuable customers for the next ten years." - Mike

Dinh Le is a mechanic and service professional at our Lincoln, Nebraska location. Le has been with Elliott Equipment Company for almost 12 years.

"This company is my family. I pray for Elliott Equipment to go far. I enjoy working every day and helping my customers for everything I can. Thank goodness for Elliott Equipment Company." - Le

Brad Luethke is a service Manager at our Lincoln, Nebraska location. Brad has been with Elliott Equipment Company for six years.

"It's a privilege to be part of such a successful family oriented company. Technology has changed over the years, and each day is a learning experience. I'm proud to be onboard and wish Elliott Equipment continued prosperity in the years to come." - Brad

Congratulations to the 2018 Sales Award Winner!

Corey Schultz

Corey has been with Elliott Equipment Company for almost four years. He's a very hard worker who helps with the needs and demands customers in our industry have.

"Having the opportunity to be part of an established, successful, and family owned business like Elliott Equipment Company has been a privilege. As an employee, you want an employer who stands behind you and leads with integrity. That is the atmosphere we have here at Elliott Equipment Company. I am proud to be part of such a great team!" - Corey

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The Glen & Ellene Elliott
DISTINGUISHED SALES AWARD
Presented To
Corey Schultz
Sales Representative
In Grimes, Iowa
2018

Elliott
EQUIPMENT CO.

4000 SE Beisser Drive
Grimes, Iowa 50111
800.786.4841
ElliottEquipCo.com

FOR IMMEDIATE RELEASE

ELLIOTT EQUIPMENT COMPANY ANNOUNCES THE APPOINTMENT OF RICK VANWASSENHOVE AS PRESIDENT

Grimes, Iowa March 4, 2019

Elliott Equipment Company is proud to announce the appointment of Rick VanWassenhove as President. Rick has been Vice President/ Sales Manager since 2007 and has been with Elliott Equipment Company for almost 20 years. Rick has been dedicated to his customers, the industry, our sales team and employees and Elliott Equipment in each role he has served. His dedication has helped Elliott Equipment Company grow and expand into one of the largest municipal equipment dealers in the country.

As the Company embarks on it's 50th year in business, I am confident Rick will continue his dedication in his new capacity with the company.

Please join me in congratulating Rick on his new appointment!!

Gene Elliott, CEO

A little Trivia...

Question: Who are the founders of Elliott Equipment Company and where was it started?

And the answer is.....see below!

Top Used Equipment

2018 FREIGHTLINER M2 SCHWARZE A7 TORNADO STREET SWEEPER

2018 New Freightliner M2, Cummins ISB 6.7L 200 HP, Allison 2500RDS automatic, dual drive, with new Schwarze A7 Tornado regenerative air street sweeper including all standard equipment, 8.4 yd high strength stainless steel hopper with drop down screens and optional 115 HP Tier IVF John Deere turbo aux engine, 250 gallon water tanks, dual drop down gutter brooms with power tilt, hopper deluge, hopper sound suppression, hopper dump assist shaker, 8” hydraulic hand hose with power boom, high pressure washdown with 50’ hose reel, dual color camera system, strobe light, and arrow board.
VIN:1FVACXFC5JHKB0800 Sweeper S/N: 18-A7000-540

Stock #40074E

2009 STERLING LT9500 CAMEL 200 SEWER CLEANER

2009 Sterling LT9500, Mercedes 435 HP, Allison 4000RDS automatic, tandem axle. Camel model 200 combination sewer cleaner, 10.8yd dump style body, front hose reel with 600’ of 1” hose, Roots 824 PD vacuum, 80gpm@2000psi pump, 8’ telescopic boom, 1,500 gallon poly water tanks, two aluminum tool boxes. VERY GOOD CONDITION!! Only about 25,000 miles and 3,900 hours.
VIN:2FZHAZCY69AAD7164. Body S/N:08361527.

Stock #50067E

2019 FREIGHTLINER 114SD CAMEL 1200 SEWER CLEANER

2019 New Freightliner 114SD, Cummins L9 370 HP, Allison 3000RDS automatic, tandem axle. Camel model 1200 combination sewer cleaner, 12yd ejector style body, front hose reel with 600' of 1" hose, Roots 824 PD vacuum, 80gpm@2500psi single piston pump, 8' telescopic boom, wireless remote, 1,500 gallon poly water tanks, rear splash shield, 420gpm trash pump, dual accumulators, winter recirculation, retractable hose reel with 50' of ½" hose, accumulator, automatic power level wind, hose reel tensioning system, digital footage counter, LED work lights beacons and strobes, directional arrow stick, 3 toolboxes, painted silver, much more!! VIN:3ALHG3FE8KDKJ8673

Stock #50069E

2013 INTERNATIONAL 7400 NEW WAY SIDEWINDER 20 YD AUTOMATED SIDE LOADER

2013 International 7400, MaxxForce DT 285 HP diesel, Allison 3500 automatic, single axle chassis, left side drive with New Way Sidewinder 20yd straight frame automated side loader body. About 47,000 miles and about 7,800 hours. VIN:1HTWCAAR0DJ233366

Stock #10887E

2012 FREIGHTLINER M2 NEW WAY COBRA MAGNUM 25YD REAR LOADER

Freightliner M2, Cummins ISC 350 HP diesel, Allison 3000RDS automatic, tandem axle, New Way Cobra Magnum 25yd rear loader, front mount pump, reeving winch, 2 cart tippers. About 110,000 miles and about 9,000 hours. VIN:1FVHC3ES3CHBP3499. Body S/N:10487M-10-11

Stock #10797E

2012 INTERNATIONAL 4300 NEW WAY VIPER 11 YD REAR LOADER

2012 International 4300, Maxxforce 7 300 HP diesel, Allison 3000RDS automatic, single axle chassis with New Way Viper 11 cu yd rear loader, reeving winch, kicker bar, cart tipper. About 109,000 miles and about 6,800 hours. VIN:1HTJTSKL9CH044358. Body S/N:10590V-11-11

Stock #10929E

Maintenance Reminder

Blower maintenance for combination sewer cleaners…….

Blower lubrication is always a good practice in the spring, especially when a combination unit has sat during the winter months.

To achieve this, open the bottom fallout chamber that the blower sits on, and spray a non-flammable lubricant up into the blower lobes while running at an idle. This will ensure smooth operation and great lubrication. Check owners manual for further maintenance instructions or contact your local distributor

The Trivia Answer Is...

Glen & Eilene Elliott started Elliott Equipment Company in April 1970, out of their home in Fairfield, Iowa. They celebrated 70 years of marriage this past year and both enjoy listening to how the company continues to grow and prosper!

Visit one of our five locations for all your sales and service needs!

Follow us on the following social media links!

Visit us on the web for more company news and event updates!

elliottequipco.com

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